



June 5th 2020

Explanation of FCFC's Consolidated Operating Revenue In May, 2020

一、Comparison of consolidated operating revenue in May, 2020 and Apr, 2020 :

Unit : NTD thousand

May, 2020	Apr, 2020	Difference	Growth rate%
18,011,412	18,134,268	-122,856	-0.7

Explanation:

(一) Consolidated operating revenue in May, 2020 decreases NTD 0.12 billion less than in Apr, 2020, and the growth rate is -0.7%. The amount of sales volume decreases NTD 1.01 billion and that of selling price increases NTD 0.89 billion.

(二) Impact of sales volume variance :

1. FCFC : NTD 0.42 billion minus.

The main influence is that plant of ARO-3, SM, PTA overhauled in May in Mai Liao, the amount of sales volume of PX, SM, PTA and selling raffinate oil to FPCC decreases NTD 0.67 billion. Besides the inventories need to closeout and actively selling Phenol increases NTD 0.26 billion.

2. FTC : NTD 0.45 billion minus.

With the influence of epidemic situation, the activities of economic decrease, the downstream requirement becomes weak, and customers postpone or cancel the order. Due to the maintenance of equipment, the amount of sales volume of FIPC decreases NTD 0.19 billion.

3. FCNB : NTD 0.15 billion plus.

Because of the active promotion of economic recovery in

China, and the demand for commercial possibilities of epidemic prevention increases. The amount of sales volume of Acetone, PS, and ABS increases and due to dispatching of electricity decreases NTD 0.05 billion.

(三) Impact of sales price variance :

Under the reopening and production reduction, the rise of oil price drives the petrochemical market, especially the demand for epidemic prevention and home appliances, and the selling prices of Phenol, Acetone, ABS, and PP increase. However, due to the momentum of the retail market for Polyester's products has not recovered yet. The price remains weak, and the customer inventory needs to closeout.

二、 Comparison of consolidated operating revenue in May, 2020 and in May, 2019 :

Unit : NTD thousand

May, 2020	May, 2019	Difference	Growth rate%
18,011,412	26,377,543	-8,366,131	-31.7

Explanation:

(一) Because of the epidemic situation, consolidated operating revenue in May, 2020 decreases NTD 8.37 billion less than in May, 2019 and the growth rate is -31.7%. The amount of sales volume decreases NTD 1.01 billion and that of selling price decreases NTD 7.36 billion.

(二) Impact of sales volume variance :

1. FCFC : NTD 0.02 billion minus.

Compared with last year, the activation rate is still high, although plant of ARO-3, SM, PTA overhauled that arranged by the petrochemical department, besides the consolidated operating revenue of Phenol and Acetone increases NTD 0.9 billion. The sale of plastics were prosperous in May last year, and decrease NTD 0.56 billion this year. Due to the epidemic situation, the sales of fiber and textile decrease

NTD 0.34 billion.

2. FTC : NTD 0.94 billion minus.

FIC in Vietnam : NTD 0.93 billion minus.

FBPC : NTD 0.22 billion minus.

With the influence of epidemic situation, the activities of economic decrease, the downstream requirement becomes weak, and customers postpone or cancel the order. Due to the maintenance of equipment, the amount of sales volume of FIPC decreases NTD 0.28 billion.

3. FCNB : NTD 1.37 billion plus.

Because of the factory of PTA overhauled last year, and it is normal this year. After the epidemic situation slows down in China, China promotes domestic demand and the requirement of Acetone, ABS, and PC increases.

(三) Impact of sales price variance :

Except for acetone, which is supported by epidemic prevention demand, other products are affected by the epidemic situation, oil prices fall heavily and the new production capacity coming in China. All products' prices are lower than last year. Factories in Taiwan decrease NTD 3.9 billion and in Ningbo decrease NTD 2.2 billion and in Vietnam decrease NTD 0.37 billion and reinvestment companies decrease NTD 0.89 billion.

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